



This document contains key information you should know about Lincluden Balanced Fund (the "Fund"), Series O units. You can find more detailed information in the Fund's simplified prospectus. Ask your adviser for a copy, contact Lincluden Investment Management Limited at 1-800-532-7071 or [mutualfunds@lincluden.net](mailto:mutualfunds@lincluden.net), or visit [www.lincluden.com](http://www.lincluden.com).

### QUICK FACTS

<b>Date Series Created:</b>	September 29, 2000
<b>Portfolio Manager:</b>	Lincluden Investment Management Limited
<b>Total Value on Mar. 31, 2012:</b>	\$40.1 million
<b>Management Expense Ratio:</b>	2.14%
<b>Minimum Investment:</b>	\$5,000 initial

### WHAT DOES THE FUND INVEST IN?

The investment objective of the Fund is to generate both capital appreciation (growth) and income, while maintaining a relatively low level of risk. To achieve its objective, the Fund invests in a diverse portfolio of stocks, government and corporate bonds and short-term instruments such as Government of Canada treasury bills. The exposure to these asset classes is expected to vary over time reflecting the Portfolio Manager's analysis of the relative value of the asset classes. Foreign exchange forward contracts may be utilized to hedge non-Canadian dollar exposure. These charts provide you with a snapshot of the Fund's investments on March 31, 2012. The Fund's investments will change.

#### Investment Mix –

Geography (March 31, 2012)	% Weight
Equities	62.7%
Canada	30.2%
U.S.	18.1%
International	14.4%
Fixed Income	36.1%
Canada	36.1%
Non-Canadian	0%
Cash & Other	1.2%
<b>TOTAL</b>	<b>100.0%</b>

#### Investment Mix –

Sector (March 31, 2012)	% Weight
Equities	62.7%
Energy	9.1%
Materials	3.5%
Industrials	6.5%
Consumer Discretionary	6.5%
Consumer Staples	4.2%
Health Care	4.7%
Financials	17.4%
Information Technology	6.5%
Telecommunication	4.3%
Services	0.0%
Utilities	0.0%
Fixed Income	36.1%
Government	20.9%
Corporates	15.2%
Cash & Other	1.2%
<b>TOTAL</b>	<b>100.0%</b>

#### Top 10 Investments (March 31, 2012)

1	Gov't of Canada, 2.750%	September 1/16
2	Canada Housing Trust 1.327%	September 15/16
3	Province of Ontario 4.400%	March 8/16
4	Province of Quebec 4.500%	December 1/18
5	Royal Bank	
6	Toronto-Dominion Bank	
7	Manulife Financial	
8	Sun Life Financial	
9	Barrick Gold	
10	Rogers Communications, Class B	

**Total Investments: 143**

**The top 10 investments make up 25.4% of the Fund.**

### HOW HAS THE SERIES PERFORMED?

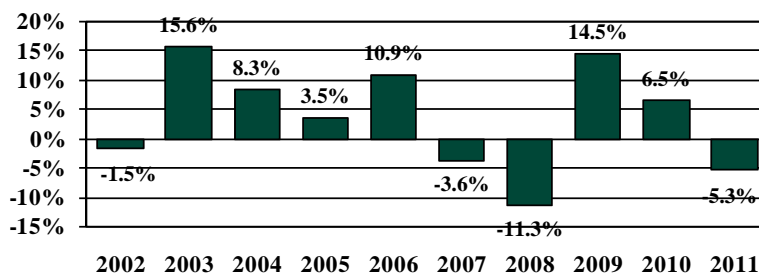
This section tells you how the Series has performed. Returns are after expenses have been deducted. These expenses reduce the Series' return. It's important to note that this doesn't tell you how the Series will perform in the future. Also your after-tax return will depend on your personal tax situation.

#### Average Return

A person who invested \$1,000 in the Series on September 29, 2000 would have had \$1,614 on December 30, 2011. This works out to an annual compound return of 4.35%.

#### Year-By-Year>Returns

The chart below shows how the Series has performed in each of the past 10 years. The Series dropped in value in 4 of the past 10 years.



## HOW RISKY IS IT?

When you invest in a fund, the value of your investment can go down as well as up. Lincluden Investment Management Limited has rated this Fund's risk as Medium.

For a description of the specific risks of the Fund, see the Fund's simplified prospectus.



Low	Low to Medium	<b>Medium</b>	Medium to High	High
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## WHO IS THE FUND FOR?

The Fund is suitable for those investors seeking a mix of equities and fixed income securities in a single fund. You are looking for a balance between capital appreciation potential and the generation of current income. You understand that you may experience a negative return over 12 month periods but your objective is to experience a return above the rate of inflation over five year periods.

**Before you invest in any fund, you should consider how it would work with your other investments and your tolerance for risk.**

## A WORD ABOUT TAX

Depending on the tax rules and tax rates that apply to you, you may have to pay tax on your portion of the Fund's earnings and gains, whether paid out to you in cash or reinvested in the Fund. Also, you may have to pay tax on any gain you realize when you redeem your investment in the Fund. However, if you hold your investment in a registered account such as a Registered Retirement Savings Plan or Registered Retirement Income Fund you will not have to pay tax on earnings or gains that are held in the registered account.

## ARE THERE ANY GUARANTEES?

Like most mutual funds, this Fund does not have any guarantees. Depending on when you redeem your units, you may not get back the money you invest.

## HOW MUCH DOES IT COST?

The following section describes the fees and expenses you could pay to buy, own and sell Series O units of the Fund. The Fund has other series of units. The fees are different for each series.

### 1. Sales Charges

You pay no sales charges if you buy Series O units of the Fund through Lincluden Mutual Fund Dealer Inc. If you purchase Series O units through another dealer you may pay 0% to 5% of the total amount of your purchase order to that dealer. In dollar terms this is \$0 to \$50 on every \$1,000 you buy. You and your advisor decide on the rate. The agreed upon sales charge is deducted from the purchase amount that is delivered to Lincluden Investment Management Limited.

### 2. Fund Expenses

You do not pay these expenses directly. Because they are charged to the Fund they affect you because they reduce the returns of this Series of the Fund.

As at December 31, 2011, the Series O expenses of the Fund were 2.14% of its value. This equals \$21.40 for every \$1,000 invested.

	Annual Rate (as a % of the Series' Value)
<b>Management Expense Ratio (MER)</b> This is the total of the management fee and operating expenses for Series O units of the Fund, inclusive of HST. Lincluden Investment Management Limited waived some of the Fund's expenses. If it had not done so, the MER would have been higher.	2.14%
<b>Trading Expense Ratio (TER)</b> These are the Fund's trading costs.	0.06%
<b>Fund Expenses (MER + TER)</b>	2.20%

### 3. Trailing Commission

Lincluden Investment Management Limited pays your dealer a trailing commission for as long as you own the Fund. It is for the services and advice about the Fund that your dealer provides to you. Your dealer may pay part of the trailing commission to your adviser.

The trailing commission is paid out of the management fee and is up to 1.00% of the value of your investment each year. This equals \$10 each year for every \$1,000 invested.

#### 4. Other Fees

You may have to pay other fees when you redeem units of the Fund.

Fee	What you pay
Short-Term Trading Fee	2% of the value of units you sell within 90 days of purchase. These fees are paid to the Fund.

#### WHAT IF I CHANGE MY MIND?

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual fund units within two business days after you receive a simplified prospectus, or
- cancel your purchase order within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory, or ask a lawyer.

#### FOR MORE INFORMATION

Contact Lincluden Investment Management Limited or your adviser for a copy of the Fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the Fund's legal documents.

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